

Case Study: Large Enterprise Banking Company

Introduction

This case study of a large enterprise banking company is based on a March 2016 survey of Nlyte customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

“Nlyte compliments other tools to form an overall DCIM platform for the management of data center physical environments. It’s generally easy to adopt, deploy, and manage. Here are our top six benefits from using Nlyte:

- 1) Ability of the IT Facilities team to really know its platform
- 2) Accuracy and confidence of data assets
- 3) Ability of the IT Facilities team to capacity-plan and predict/forecast scenarios
- 4) Adoption by other teams to use and trust the Nlyte data records
- 5) Proactive management and reporting capability and the speed at which data is easily assembled and reported on
- 6) Integration capability to other systems”

Challenges

- Describes the state of their data center management before adopting Nlyte in the following ways:
 - Manual and unscalable record-keeping (spreadsheets, Visio diagrams, etc.)
 - Patchwork of ad hoc processes without data center service delivery workflows
 - No single version of truth with limited compliance capabilities
- Three biggest data center challenges before using Nlyte were the following:
 - Poor capacity planning
 - Lack of reporting and analytics to plan and forecast
 - No accurate asset inventory

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Large Enterprise

Industry:
Banking

Use Case

- Top criteria for choosing their vendor for data center solutions included the following:
 - Ability to improve capacity planning
 - Ability to provide visibility into key business metrics and data visualizations
 - Ability to optimize use of power, cooling, space and assets
- Found the following Nlyte capabilities to be the most valuable:
 - Capacity planning
 - Reporting and analytics
 - Connection management

About Nlyte

Nlyte Software is a leading software company focused on planning, managing and optimizing data centers. Nlyte Software enables enterprises to extend IT management software to include the physical layer with the logical and virtual layers of the data center, maximizing the financial benefits from the optimized utilization of assets, power and space.

Learn More:

[Nlyte Software](#)

Results

- Realized the following benefits after deploying Nlyte:
 - Detailed location of all data center assets with total number of asset types known
 - Accurate and detailed data center capacity planning with confidence in capacity data
 - Real-time data center reporting and business intelligence
- Saved \$100,000-\$499,000 per year with Nlyte.
- Experienced a payback period of 13-18 months from their investment in Nlyte.