

NLYTE SOFTWARE CASE STUDY

National Grid Gas

Introduction

This case study of National Grid Gas is based on a November 2016 survey of Nlyte Software customers by TechValidate, a 3rd-party research service.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Nlyte Software:

- Describes the state of their data center management before adopting Nlyte:
 - Manual and unscalable record-keeping (spreadsheets, Visio diagrams, etc.)
- Faced the following data center challenges before using Nlyte:
 - Poor capacity planning
 - Difficulty with migrations and/or consolidations
 - The lack of accurate asset inventory

Use Case

The key features and functionalities of Nlyte Software that the surveyed company uses:

- Top criteria to consider when choosing a vendor for data center solutions:
 - Ability to improve capacity planning
 - Ability to optimize use of power, cooling, space and assets
- Nlyte capability they believe to be most valuable:
 - Capacity Planning
- Benefit the organization realized following Nlyte deployment:
 - Centralized insight of all data center activities

Results

The surveyed company achieved the following results with Nlyte Software:

- Saves < \$50K per year using Nlyte.
- Saw an ROI of 0%-25% with Nlyte.

Company Profile

Company: **National Grid Gas**

Company Size: Large Enterprise

Industry:

Energy & Utilities

About Nlyte Software

Nlyte Software is a leading software company focused on planning, managing and optimizing data centers. Nlyte Software enables enterprises to extend IT management software to include the physical layer with the logical and virtual layers of the data center, maximizing the financial benefits from the optimized utilization of assets, power and space.

Learn More:

✓ Nlyte Software

Source: Gary Levandowski, Data Center Manager, National Grid Gas Gary Levandowski

Research by TechValidate

