

NLYTE SOFTWARE CASE STUDY

Parallel Technologies

Introduction

This case study of Parallel Technologies is based on a November 2016 survey of Nlyte Software customers by TechValidate, a 3rd-party research

"We are able to offer our customers a high-quality DCIM product that will help them meet their needs."

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Nlyte Software:

- Describes the state of their data center management before adopting Nlyte:
 - Manual and unscalable record-keeping (spreadsheets, Visio diagrams, etc.)
 - A legacy, siloed approach to IT and data center service management
- Faced the following data center challenges before using Nlyte:
 - Poor capacity planning
 - Difficulty with migrations and/or consolidations
 - The lack of reporting and analytics to plan and forecast

Use Case

The key features and functionalities of Nlyte Software that the surveyed company uses:

- Top criteria to consider when choosing a vendor for data center solutions:
 - Ability to reduce cost
 - Ability to improve capacity planning
 - Ability to decrease business risks and unplanned down time
 - Ability to provide visibility into key business metrics and data visualizations
 - Ability to provide pre-built integrations into major ITSM systems (BMC, HPE, ServiceNow..)
 - Ability to provide effective monitoring & alarming of vital metrics Ability to optimize use of power, cooling, space and assets
- Nlyte capabilities they believe to be most valuable:
 - Capacity Planning
 - Asset Lifecycle Management ("dock to decom")
 - Reporting and Analytics
 - Monitoring and Alarming
 - Connection Management
 - Workflow Management

in capacity data

- Pre-built Integration and Connectors
- Benefits the organization realized following Nlyte deployment: Detailed location of all data center assets with total number of asset
 - types known Accurate and detailed data center capacity planning with confidence
 - Improved global asset lifecycle management ("dock to decom")
 - Real-time data center reporting and business intelligence

Results

The surveyed company achieved the following results with Nlyte Software:

- Had a payback period of 4-6 months with Nlyte.
- Saw an ROI of 100% to 299% with Nlyte.

Company Profile

Company: Parallel Technologies

Company Size: **Medium Enterprise**

Industry:

Telecommunications Equipment

About Nlyte Software

Nlyte Software is a leading software company focused on planning, managing and optimizing data centers. Nlyte Software enables enterprises to extend IT management software to include the physical layer with the logical and virtual layers of the data center, maximizing the financial benefits from the optimized utilization of assets, power

Learn More:

and space.

✓ Nlyte Software

Source: Nate Josephs, Data Center Consultant, Parallel

